





Beyond the carriage Our Story

Established in 1997, in Greenfield Hill, Fairfield, The Higgins Group Private Brokerage has grown from one office with one agent to 12 offices and over 450 premiere real estate advisors. At the helm, Rick Higgins, our Chairman and Founder, has over 40 years of experience in the real estate industry as a Broker, former real estate attorney for 20 years and a builder/developer of over 200 luxury homes in the Tri-State area.

The company is truly a family affair, Rick is assisted by his wife Adele and their son Richard Higgins who serves as Chief Operations Officer. Over the years The Higgins Group family has been proud to volunteer and donate to various wonderful philanthropy organizations in Connecticut as the communities here have given us so much in return.



Working with Sellers

Vour home has a unique story to tell, and we are here to help you tell it. Choosing the correct agent is the difference between your home sitting on the market for months or selling for top dollar quickly. The journey to a successful sale is so much more than putting a for sale sign in your yard. That is why we invest in making your property shine in person and online. Our motto has always been, "Marketing Connecticut Real Estate at the Highest Level" as we spare no expense in making sure we achieve record breaking results for our clients. Through our affiliations with Forbes Global Properties and Who's Who in Luxury Real Estate, we have direct access to a global real estate network that offers an audience of more than 200 million people in more than 70 countries. Higgins Group is proud to consistently win "Best in Marketing Awards" in these global networks. The true key to our successful growth has always been our ability to source the latest technology and anticipate trends in the market for our clients to ensure that their home is being presented in the best light possible to the correct audiences.

We will provide invaluable advice on; pricing strategy, market conditions, when and how to launch your listing live, pre-market exposure, internet exposure, photography, videography, and much more. When you list with the Higgins Group Private Brokerage you aren't just waiting for a buyer to find your home, you are ensuring we are actively finding the right buyer for you.



We invest in making
your property shine
in person and online

— Rick Higgins
Founder & CEO









Professional Photography High-Resolution

Photography can define a listing in many ways and we spare no expense in making sure that all of our exclusive listings are photographed at the highest level.







?trulia

Online & Print World-wide Higgins Group Private Brokerage knows that it is critical to maximize the number of people who see your listing, so we work to market on more than 60+ online real estate platforms. Also, offering a wide range of printed and digital media ensures our listings are seen both locally and internationally.





Higgins Vision Animated Home Storybooks

Elevate your home's story to the public through our *Higgins Vision Animated Home Storybooks*. This interactive marketing piece truly brings an element of emotional depth that is unparalleled to a buyer. We are able to add video clips, floor plans, aerial drone photography, Matterport 3-D tours, Google location mapping and street view perspectives all in one digital book. It can be marketed on all major home websites and social media platforms.



Elegant Property Brochures

We create a custom listing brochure for your home, allowing every prospective buyer and agent who visits the property to leave with an asset to share with their sphere of influence to remind them of the beauty of your house.

Personalized Property Website

A website that is exclusively dedicated to your home and highlights all the details buyers look for when it comes to purchasing a property; floor plans, high resolution photography, disclosure documents, video tours and town specific information.





Direct Email Marketing List

An email introducing your property, with photos, description, listing information, and your exclusive property web page, will be sent to more than **20,000** subscribed client and industry top professional contacts.







Custom Town Profiles

When selling a property you need to sell the town as well which is why we created custom town profiles that present highlights to why someone would want to live there.

Social Media Promotion

We post your property on our social media platforms including Instagram, Facebook, LinkedIn, and YouTube. We pay to promote the posts during the first week of the listing so that they reach not only our followers, but tens of thousands more.

Linked in





Welcome to the Family

Here at The Higgins Group Private Brokerage we put an immense emphasis on the importance of family. The principals and ethics we personify with our clients are nothing less than the way we treat those closest to us. It's that core ideology that has been in place since the very beginning and our practice of treating others as you would like to be treated has been a major pillar to our overall success.

We are very proud to share the distinguishing attributes that define and truly separate us from others in the real estate industry. Our customized client approach and progressive thinking has made buying, selling or renting real estate with us a smooth process for all. *Marketing Connecticut Real Estate at the Highest Level* isn't just our company's motto but rather our guarantee.

