

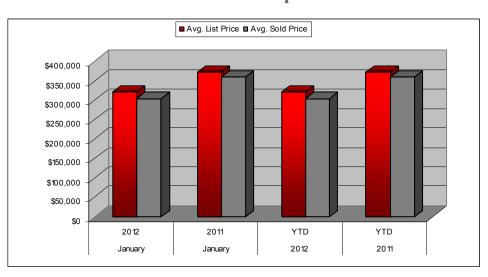
Marketing Connecticut Real Estate at the Highest Level

Bethel, CT Home Sales Report January 2012

Sales Comparison

	January	January	2012	2011	% Chg	% Chg
	2012	2011	YTD	YTD	TY/LY	YTD
Avg. List Price	\$320,374	\$372,775	\$320,374	\$372,775	-14%	-14%
Avg. Sold Price	\$304,151	\$360,180	\$304,151	\$360,180	-16%	-16%
% Sale/List Ratio	95%	97%	95%	97%		
Avg. Market Time	145	134	145	134	8%	8%
# Sold	12	12	12	12	0%	0%
Median Sold Price	\$ 255,800	\$301,950				

Sold Price Comparison



Home Sales by Street

Street #	Street Name	# Rooms	# Bdrms	#Full Bths	List Price	Sale Price	% sale/list	Mkt.Time
23	TAYLOR	5	3	2	\$115,000	\$80,000	70%	319
8	BEACH	4	2	1	\$159,000	\$143,800	90%	159
60	WALNUT HILL	8	3	2	\$242,100	\$242,000	100%	49
8	TERRACE	6	3	1	\$259,900	\$248,000	95%	54
8	OXFORD	6	3	1	\$260,000	\$250,000	96%	122
1001	LEXINGTON	5	2	2	\$274,500	\$256,000	93%	40
2	EDMOND	7	3	2	\$289,900	\$255,000	88%	20
6	RIDGEDALE	11	4	2	\$359,900	\$337,500	94%	96
10	BRIAR RIDGE DRIVE	6	2	2	\$399,995	\$427,130	107%	8
26	GREAT HILL	7	2	2	\$479,195	\$459,542	96%	460
6	BIRNAM WOOD	10	4	2	\$500,000	\$461,000	92%	402
1	OLD LOOKOUT	7	3	2	\$504,995	\$489,838	97%	14