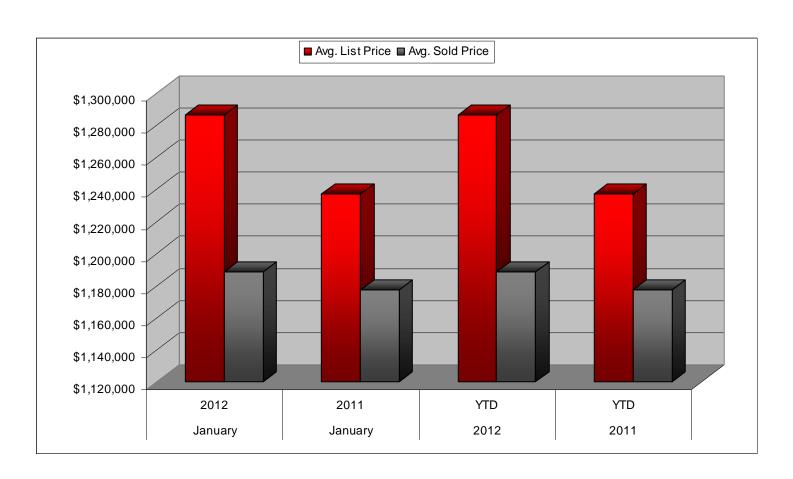
Marketing Connecticut Real Estate at the Highest Level

Westport, CT Home Sales Report January 2012

Sales Comparison

	January	January	2012	2011	% Chg	% Chg
	2012	2011	YTD	YTD	TY/LY	YTD
Avg. List Price	\$1,286,696	\$1,237,483	\$1,286,696	\$1,237,483	4%	4%
Avg. Sold Price	\$1,188,807	\$1,177,861	\$1,188,807	\$1,177,861	1%	1%
% Sale/List Ratio	92%	95%	92%	95%		
Avg. Market Time	118	139	118	139	-15%	-15%
# Sold	27	18	27	18	50%	50%
Median Sold Price	\$ 955,000	\$ 715,000		•	•	•

Sold Price Comparison





Marketing Connecticut Real Estate at the Highest Level

Westport, CT Home Sales Report by Street

Street #	Street Name	# Rooms	# Bdrms	#Full Bths	List Price	Sale Price	% sale/list	Mkt.Time
9	INDIAN HILL	6	2	1	\$475,000	\$435,000	92%	84
6	PARSELL	7	3	2	\$499,000	\$468,000	94%	42
22	SAINT JOHNS	6	3	2	\$599,000	\$500,000	83%	161
7	WOODS GROVE	7	4	2	\$639,900	\$595,000	93%	281
48	NORTH	9	4	2	\$749,000	\$678,000	91%	45
26	NORTH MAPLE	8	3	1	\$760,000	\$735,000	97%	41
46B	KINGS	9	4	2	\$829,000	\$775,000	93%	138
47	HIGH POINT	7	3	2	\$829,000	\$800,000	97%	8
26	HOGAN	10	4	2	\$849,000	\$825,000	97%	210
7	IRIS	9	4	3	\$855,000	\$855,000	100%	9
5	TERRA NOVA	6	2	2	\$899,000	\$870,000	97%	16
6	THE GLEN	8	4	4	\$929,000	\$870,000	94%	6
26	BUENA VISTA	8	3	2	\$945,000	\$850,000	90%	305
51	NORTH MAPLE	10	4	3	\$995,000	\$955,000	96%	152
40	HARBOR	6	3	2	\$1,045,000	\$995,000	95%	27
121	NEWTOWN	9	5	4	\$1,295,000	\$1,250,000	97%	102
300	BAYBERRY	10	5	4	\$1,299,900	\$1,245,000	96%	224
14	COB	10	4	3	\$1,399,000	\$1,300,000	93%	168
7	INDIAN POINT	9	5	5	\$1,499,000	\$1,200,000	80%	25
105A	OLD	11	4	3	\$1,522,000	\$1,480,000	97%	63
30-B	PROSPECT	8	3	3	\$1,525,000	\$1,375,000	90%	67
11	FILLOW	9	5	4	\$1,575,000	\$1,423,000	90%	167
5	CHRISTMAS LAKE	12	6	5	\$1,799,000	\$1,700,000	94%	373
244	HILLSPOINT	6	3	2	\$1,995,000	\$1,850,000	93%	18
17	NORTH PASTURE	11	5	4	\$2,099,000	\$2,000,000	95%	163
4	LAMPLIGHT	12	5	6	\$2,300,000	\$2,100,000	91%	232
29	MANITOU	14	6	5	\$4,050,000	\$3,968,795	98%	67