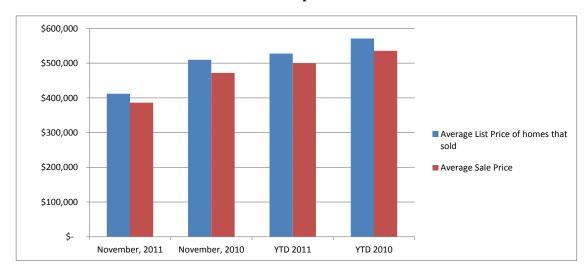


## Stamford, CT Home Sales Report,

November, 2011

Total Sales Comparison across all residential property types*	No	ovember, 2011	N	ovember, 2010	Y	TD 2011	Y	TD 2010	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	411,942	\$	509,845	\$	528,000	\$	571,313	-19.2%	-7.6%
Average Sale Price	\$	386,178	\$	472,232	\$	499,622	\$	535,852	-18.2%	-6.8%
Sales/List Ratio		93.7%		92.6%		94.6%		93.8%	1.2%	0.9%
Average Days on Market		109		126		113		113	-13.5%	0.0%
Number Sold		48		53		904		906	-9.4%	-0.2%

## November - Sold Residential Real Estate Price Comparison



Stamford Residential Real Estate Market in November dropped in average price of -19% and dropped in number of sales by -9,4% pulling the Year to Date average to worse than last year's. The average price continued its trend down about -7% off it's average from last Year To Date. Stamford Condominium market continues to slide, now off nearly -10% in average price from last year.

We are in a very opportunistic time in the real estate market. There are great opportunities for Buyers, Sellers and Investors. Call us at the Higgins Group Stamford office for professional advice on any of your real estate needs.

Higgins Group Stamford- (203) 504-5005 Higgins Group.com

Source: Greater Fairfield Consolidated Multiple Listing Service

<sup>\*</sup> Includes Single Family, Multi-Family, Land, Condo & Co-Op. Does not include Commercial or Rental properties.

## **Stamford CT Home Sales Report,**

November 2011

Single Family Homes	No	vember, 2011	N	ovember, 2010	Y	TD 2011	Y	TD 2010	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	565,720	\$	670,200	\$	696,849	\$	746,537	-15.6%	-6.7%
Average Sale Price	\$	528,720	\$	632,635	\$	658,964	\$	701,994	-16.4%	-6.1%
Sales/List Ratio		93.5%		94.4%		94.6%		94.0%	-1.0%	0.6%
Average Days on Market		124		145		104		106	-14.5%	-1.9%
Number Sold		25		26		484		486	-3.8%	-0.4%

Condominiums	No	vember, 2011	N	ovember, 2010	Y	TD 2011	Y	TD 2010	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	235,142	\$	302,821	\$	330,221	\$	366,671	-22.3%	-9.9%
Average Sale Price	\$	222,055	\$	283,533	\$	313,593	\$	343,990	-21.7%	-8.8%
Sales/List Ratio		94.4%		93.6%		95.0%		93.8%	0.9%	1.2%
Average Days on Market		97		90		125		122	7.8%	2.5%
Number Sold		19		24		366		368	-20.8%	-0.5%

Multi-Family	No	vember, 2011	No	ovember, 2010	Y	TD 2011	Y	TD 2010	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	290,625	\$	364,450	\$	358,053	\$	373,728	-20.3%	-4.2%
Average Sale Price	\$	277,500	\$	350,000	\$	339,238	\$	341,468	-20.7%	-0.7%
Sales/List Ratio		95.5%		96.0%		94.7%		91.4%	-0.6%	3.7%
Average Days on Market		76		218		99		114	-65.1%	-13.2%
Number Sold		4		2		46		44	100.0%	4.5%

Snapshot of Marketplace - December 1, 2011	Single Family Homes	Condominiums	Multi-Family	Total Sales Comparison across all residential property types*
Total Active Residential Listings	383	315	52	789
Average List Price currently on market	\$ 940,700	\$ 357,609	\$ 481,488	678,662
Average DOM	138	142	160	150
Number of Pending sales	34	34	2	216
Number of Sales YTD	484	366	46	904
Average Closed Price YTD	\$ 528,720	\$ 313,593	\$ 341,468	499,622
Months of Inventory	8.7	9.5	12.4	9.6

Source: Greater Fairfield Consolidated Multiple Listing Service

<sup>\*</sup> Includes Single Family, Multi-Family, Land, Condo & Co-Op. Does not include Commercial or Rental properties.