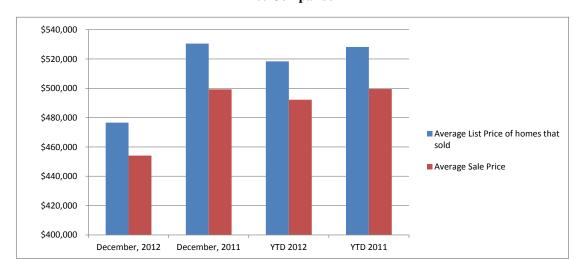


## Stamford, CT Home Sales Report,

December, 2012

Total Sales Comparison across all residential property types*	De	ecember, 2012	D	ecember, 2011	Y	TD 2012	Y	TD 2011	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	476,607	\$	530,550	\$	518,391	\$	528,176	-10.2%	-1.9%
Average Sale Price	\$	454,077	\$	499,318	\$	492,148	\$	499,492	-9.1%	-1.5%
Sales/List Ratio		95.3%		94.1%		94.9%		94.6%	1.2%	0.4%
Average Days on Market		106		122		111		113	-13.1%	-1.8%
Number Sold		109		78		1110		983	39.7%	12.9%

## December - Sold Residential Real Estate Price Comparison



We are in a very opportunistic time in the real estate market. There are great opportunities for Buyers, Sellers and Investors. Call us at the Higgins Group Stamford office for professional advice on any of your real estate needs.

Higgins Group Stamford- (203) 504-5005 Higgins Group.com

Source: Greater Fairfield Consolidated Multiple Listing Service

<sup>\*</sup> Includes Single Family, Multi-Family, Land, Condo & Co-Op. Does not include Commercial or Rental properties.



## Stamford CT Home Sales Report,

December 2012

Single Family Homes	D	ecember, 2012	D	ecember, 2011	Y	7TD 2012	Y	7TD 2011	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	599,326	\$	701,829	\$	669,329	\$	697,436	-14.6%	-4.0%
Average Sale Price	\$	572,326	\$	660,202	\$	636,329	\$	659,178	-13.3%	-3.5%
Sales/List Ratio		95.5%		94.1%		95.1%		94.5%	1.5%	0.6%
Average Days on Market		98		130		103		106	-24.6%	-2.8%
Number Sold		98		44		596		526	122.7%	13.3%

Condominiums / Co-Ops	D	ecember, 2012	D	ecember, 2011	Y	TD 2012	Y	TD 2011	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	357,678	\$	308,930	\$	336,819	\$	329,978	15.8%	2.1%
Average Sale Price	\$	347,179	\$	290,872	\$	322,034	\$	313,201	19.4%	2.8%
Sales/List Ratio		97.1%		94.2%		95.6%		94.9%	3.1%	0.7%
Average Days on Market		111		103		117		124	7.8%	-5.6%
Number Sold		50		28		444		395	78.6%	12.4%

Multi-Family	De	ecember, 2012	D	ecember, 2011	Y	TD 2012	Y	TD 2011	% Change - Month	% Change - YTD
Average List Price of homes that sold	\$	428,400	\$	308,733	\$	384,786	\$	356,423	38.8%	8.0%
Average Sale Price	\$	333,000	\$	292,250	\$	347,940	\$	337,379	13.9%	3.1%
Sales/List Ratio		77.7%		94.7%		90.4%		94.7%	-17.9%	-4.5%
Average Days on Market		129		157		134		97	-17.8%	38.1%
Number Sold		5		6		56		54	-16.7%	3.7%

Snapshot of Marketplace - January 1, 2013	Single Family Homes	Condominiums / Co-Ops	Multi-Family	Total Sales Comparison across all residential property types*
Total Active Residential Listings	234	146	17	428
Average List Price currently on market	\$ 973,575	\$ 379,879	\$ 447,215	745,641
Average DOM	144	130	116	145
Number of Pending sales	98	115	20	236
Number of Sales YTD	596	444	56	1,110
Average Closed Price YTD	\$ 636,329	\$ 322,034	\$ 347,940	492,148
Months of Inventory	4.7	3.9	3.6	4.6

Source: Greater Fairfield Consolidated Multiple Listing Service

<sup>\*</sup> Includes Single Family, Multi-Family, Land, Condo & Co-Op. Does not include Commercial or Rental properties.